Message Text

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PAGE 01 STATE 073732 ORIGIN ARA-10

INFO OCT-01 ISO-00 EB-08 COME-00 /019 R

DRAFTED BY ARA/AND/E:JAALLITTO:MMS APPROVED BY ARA/AND:FJDEVINE

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R 022343Z APR 77 FM SECSTATE WASHDC TO AMCONSUL GUAYAQUIL

UNCLAS STATE 073732

FROM ARA/AND/E

E.O. 11652:N/A

TAGS: BEXP, EC

SUBJECT: PRIVATE TRADE INQUIRY

- 1. US BUSINESSMAN IN CHICAGO HAS ASKED US THE QUESTIONS LISTED BELOW ABOUT INCACAO FABRICA NACIONAL DE ELABORADOS DE CACAO, S.A. OF GUAYAQUIL (CASILLA, 659). COMMERCE HAS NO WTDR. ECUADOREAN EMBASSY HAS NO INFO. THEREFORE, IN VIEW OF URGENCY INVOLVED, WE WOULD APPRECIATE IT IF YOU COULD CABLE WHATEVER ANSWERS YOU CAN OBTAIN BEFORE APRIL 6 TO THE FOLLOWING:
- A) WHO OWNS THE COMPANY? GOE OR PRIVATE INDIVIDUALS?
- B) IF THE COMPANY IS NOT OWNED BY THE GOE, IS IT GOE-BACKED?
- C) WHAT ARE THE NAMES OF THE TOP THREE INDIVIDUALS IN THE COMPANY?
- D) WHAT IS THE COMPANY'S FINANCIAL STATUS? SOLVENT?
- E) DOES THE COMPANY MAKE BOTH COCOA AND COFFEE?
- F) HOW OLD IS THE PRODUCTION PLANT?
- G) WHAT ARE THE CAPABILITIES OF PLANT OUTPUT FOR COCOA (HOW UNCLASSIFIED

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MANY TONS PER YEAR)?

2. PLEASE SLUG YOUR REPLY "FOR ARA/AND/E".

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Message Attributes

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Concepts: n/a

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Subject: PRIVATE TRADE INQUIRY

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